Exhibit 346

United States of America ex rel. Ven-A-Care of the Florida Keys, Inc., et al. v. Dey, Inc., et al., Civil Action No. 05-11084-PBS

Exhibit to the August 28, 2009 Declaration of Sarah L. Reid in Support of Dey's Opposition to Plaintiffs' Motion for Partial Summary Judgment

Dey, LP and Dey, Inc (Pamela Marrs) - Vol. III

PORTIONS DESIGNATED HIGHLY CONFIDENTIAL Napa, CA

October 2, 2008

			Page 576
1	UNITED STATES DISTRICT COURT		
2	DISTRICT OF MASS	SACHUSETTS	
3	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	X	
4	IN RE PHARMACEUTICAL INDUSTRY)	
5	AVERAGE WHOLESALE PRICE LITIGATION)		
6		X Volume III	
7	THIS DOCUMENT RELATES TO:) MDL NO. 1456	
8	The City of New York, et al.,) Civil Action	
9	V.) No. 01-12257-PBS	
10	Abbott Laboratories, et al.)	
11	~	X	
12	THIS DOCUMENT RELATES TO:) PORTIONS OF THIS	
13	State of California, ex rel.) TRANSCRIPT ARE	
14	Ven-A-Care v. Abbott Laboratorie	es,) DESIGNATED	
15	Inc., et al., Case No.) HIGHLY	
16	03-cv-11226-PBS) CONFIDENTIAL	
17		X	
18	OCTOBER 2, 2008		
19	DEPOSITION OF DEY, L.P. AND DEY, INC.		
20	BY PAMELA MARRS - VOLUME III		
21			
22	Reported By: WENDY L. VAN MEERBE	KE, CSR No. 3676	

Dey, LP and Dey, Inc (Pamela Marrs) - Vol. III

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- 1 I knew before. I just don't remember.
- Q. Okay. Could you turn to the page
- 3 that's marked in the upper right-hand corner
- 4 23733? And in the right-hand column, there is a
- 5 paragraph A entitled "Integrity of Data Used to
- 6 Establish or Determine Government Reimbursement."
- 7 Do you see that?
- 8 A. I do.
- 9 Q. And it states, "Many federal and state
- 10 healthcare programs establish or ultimately
- 11 determine reimbursement rates for pharmaceuticals
- 12 either prospectively or retroactively. Using
- 13 price and sales data directly or indirectly
- 14 furnished by pharmaceutical manufacturers, the
- 15 government sets reimbursement with the
- 16 expectation that the data provided are complete
- 17 and accurate. The knowing submission of false,
- 18 fraudulent or misleading information is
- 19 actionable."
- Did I read that correctly?
- 21 A. Yes.
- Q. And if we skip down to the next

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- 1 paragraph, it says, "Where appropriate,
- 2 manufacturers' reported prices should accurately
- 3 take into account price reductions, cash
- 4 discounts, free goods contingent on a purchase
- 5 agreement, rebates, up-front payments, coupons,
- 6 goods in kind, free or reduced price services,
- 7 grants for other price concessions or similar
- 8 benefits offered to some or all purchasers."
- 9 Did I read that correctly?
- 10 A. Yes.
- Q. And when you became aware of this
- document, were you aware of this language here?
- A. I mean, it's always been our practice
- 14 to report prices accurately as we understood the
- 15 requirements.
- Q. Are Dey's AWPs that it reports for --
- 17 for its generic drugs -- do they take into
- 18 account price reductions, cash discounts, free
- 19 goods, rebates and other price concessions?
- A. No, they don't because it says, "Where
- 21 appropriate." And it's not our understanding
- 22 that it's appropriate for AWP.

- 1 Q. Do you know whether or not risks
- 2 arising from the AWP litigation was a factor in
- 3 Mylan's decision-making?
- MR. DOYLE: And to the extent that it
- 5 obviously involves anything privileged, you can't
- 6 testify to it.
- 7 THE WITNESS: I mean, I can't tell you
- 8 for sure, but I can tell you it never came up in
- 9 any conversations I was involved in.
- 10 MR. HENDERSON:
- 11 Q. So you haven't --
- 12 Α. I -- I'm -- you know, who knows what
- 13 goes on behind closed doors. But from my
- 14 perspective, what I saw was purely a business
- 15 decision from a strategy standpoint to -- to
- 16 basically bring Dey closer into the Mylan fold
- 17 and -- and maximize the opportunities they could
- 18 get out of it. I never heard any reference to
- 19 the litigation in that context.
- 20 MR. HENDERSON:
- 21 0. Okay. Coming back to the more
- 22 immediate subject of Dey's reporting for --

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- 1 reporting prices for its generic products, am I
- correct in understanding that as a general
- 3 matter, Dey's practice has been for generic
- products to set its AWP at or around the time of 4
- 5 launch and to not change it thereafter,
- 6 understanding that there have been a few
- exceptions? 7
- 8 Α. That has been the general practice.
- 9 Yes.
- Okay. And if Dey, for example, reduces 10
- 11 its WAC on a generic product, it would keep the
- 12 AWP unchanged, generally speaking; is that true?
- 13 Α. That's correct.
- 14 Q. Why is that?
- 15 Α. Because -- why is it we don't change
- our AWP when we change our WAC for generics? 16
- 17 0. Yes.
- 18 Α. It's my understanding that that's what
- 19 the industry practice was, and that's basically
- 20 what everyone in the industry did.
- 21 Q. Any other reason?
- 22 Α. Not that I can recall. No.

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- 1 is a percentage below AWP, however you choose to
- 2 look at it.
- 3 MS. HANSCOM:
- 4 Q. Does Dey have a definition of the term
- 5 "level playing field"? I've heard you use it.
- 6 MR. DOYLE: Objection as to form.
- 7 THE WITNESS: When I use it, what I
- 8 mean is the same rules apply to all the
- 9 competitors in the marketplace.
- 10 MS. HANSCOM:
- 11 Q. And which rules are you talking about?
- 12 A. Well, in the case of -- when I referred
- 13 to it in the past, it has typically been with
- 14 respect to AWP. And if -- if the rules are
- defined and well established and everyone follows
- 16 the same rules, then that would be a level
- 17 playing field. If it's expected that one company
- do something different from another company which
- 19 puts it at a competitive disadvantage in the
- 20 marketplace, then that would not be a level
- 21 playing field.
- Q. Did Dey ever ask Medi-Cal -- do you